**Rahool Ray**

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**Seeking senior level assignments in Operations/ Project Management with an organization of organization.**

# ***Career Abstracts***

* An astute professional with over **10 years of** experience in the MNC
* Currently associated with **Express Ocean Terminal Services Pvt. Ltd. as Deputy Manager (Jawaharlal Nehru Port)**.
* Adept at liaising with logistics, transport companies, C&F Agents, to obtain smooth movement of consignments.
* Proficient in managing all aspects of ship and port operations Experience in managing personnel issues of floating staff including staff selection, recruitment and training.
* Ability to interact effectively with people of diverse nationalities and comfortable working in a multi-nationality setup.

# ***Organizational Experience***

**Since Jan’96 Express Ocean Terminal Services Pvt. Ltd. Deputy Manager**

The growth Path

 Joined as Asst manager in 1996

 Promoted as Sr. Asst Manager in 1999

 Promoted as Deputy manager in 2002.

**Areas of strengths Include**

## **Strategic Planning**

* Conceptualizing and implementing plans/strategies to facilitate smooth execution of various projects.
* Formulating long term/ short term strategic plans to enhance Vessel Operations
* Conceptualizing and implementing strict measures in operating procedures to optimize resource/ capacity utilization.

**Ship Operations/ Logistics**

* Relationship management between the ship staff & shore staff.
* Close interaction with various global organizations regarding the transport of cargo.
* Overseeing the logistic functions and negotiating with shippers/ transporters for cost effective transport solutions and clearances.

**General Administration**

* Successfully handling the Unionised staff of strength 50 personnel’s. Negotiating with union.
* Deputing the terminal manager and looking after the terminal in absence of the terminal manager.
* Attending the daily J.N.P.T. port users meeting & director’s meetings and advisory meetings.
* Well conversent with As/400 network and personal computers

**Vessel Operations/ Export/ Import**

* Complete responsibility for safe navigation & techno-commercial performance of vessels
* Overseeing operations involving unloading & supervising the **entire export operations** vessels of the companies
* Effective liaisons with Port, Terminal & statutory authorities for quick turn around and conversion of vessel

**Team Management**

* Devising and planning training programs for the ship and shore personnel.
* Managing personnel issues of floating staff including staff selection, recruitment and etc.

**Notable Contributions**

* Successfully handling the overall operations at the Jawahar Lal Nehru port area**.**
* Actively involved in supervising & monitoring planning 4500 Teus IVth generation vessels & coordinating Stowage plan with central planner.
* Proficient in handling **2 vessels** per week from Europe and US.
* Pivotal in achieving highest gross berth productivity figures of JN Port.
* Pivotal in handling almost **40% containers exports of country.**
* Actively involved in managing & handling more than **1,50,000 containers annually.**
* Significantly increased the gross berth productivity of vessel from **20 Moves/hour to 80 moves/hour**.
* Distinction of inventing graphical presentation for better monitoring of the vessel operations.

Commenced professional career with **ABG Heavy Industries Ltd** as **Executive engineer (Aug’95 to Jan’96);** Involved in RMQC, RTGC &RMGC maintenance work.

***Consultancy Assignments***

**Handling the following consultancy assignments:**

1. Key role in establishing terminal operations in Mumbai port with Pvt. Contractor.
2. Involved in giving consultancy to empty storage cum repair yard for stacking
3. Currently involved in project in CFS operations analysis and establishment of new CFS.

# ***Academic Credentials***

1994 B.E (Electronics & Communication) Karnataka University

2006 MBA (Operations Management) IGNOU

# ***Personal Details***

# Address : B- wing, flat- 301, Hari Prem Apt. Sec-4, New Panvel, Dt. Raigad, Navi Mumbai- 410206

Date of Birth : 23rd April’1972.