**SERVER AND SALES EXPERIENCE RESUME**

123 Via Las Quintas ~ Murrieta, CA 90001 ~ (951) 159-1591 ~ (951) 260-2601 ~email@verizon.net

**OBJECTIVE**

 To obtain a position as a Pharmaceutical Sales Representative with Pfizer

**EDUCATION**

 Loyola Marymount University, Los Angeles, CA May 2010

 **Bachelor of Arts in Psychology** GPA 4.0

Related Coursework: Financial Accounting, Economics, Industrial Organizational Psychology

**WORK EXPERIENCE**

Oggi’s Pizza and Brewing Company, Temecula, CA 2008-Present

**Food Server & Bartender**

* Collaborate with team to open new location including: polices and procedures, establish and maintain regular clientele and maintain sales goals
* Provide friendly and efficient customer service
* Answer customer questions and provide information regarding the menu
* Work as part of a team, helping coworkers to improve workflow and customer service

Red Robin, Temecula, CA 2006-2008

**Food Server**

* Provided efficient customer service in extremely fast paced environment
* Met customers needs by processing orders accurately and within limited time frame
* Followed corporate guidelines to ensure sales goals and quotas were maintain and surpassed

Holiday Travel International, Carlsbad, CA 2004-2006

**Travel Agent**

* Promoted within first six months to National Redemption Center Ticketing Agent; sole ticket agent for 400 nationwide contest winners per month to redeem travel prizes
* Sold vacation packages to nation-wide customer base resulting in average monthly sales of $60,000 - $80,000
* Planned, organized and researched specialized vacation packages for individuals and families to meet the needs of the customer

Chili’s Grill and Bar, Temecula, CA/ Cambridge, England **Training Team Member & Bartender**(Temecula, CA) 2000-2004

* Promoted within five years to various positions within the company including: busser, food server, cocktail server, bartender and training team member
* Conducted presentations and training seminars for local and regional employees to promote various skills such as: customer service, team building, communication skills and adhering to company polices and procedures
* Organized and executed trainer meetings, employee contests and contest winner events
* Awarded Employee of the Year in 2001

**Regional Trainer & Food Server**(Cambridge, England)Summer and Fall 2000

* Trained and oriented international employees on Brinker International polices, procedures and effective customer service skills
* Provided friendly customer service and shared knowledge of menu items

**ACTIVITES and HONORS**

Golden Key International Honor Society Spring 2008- Present

Psi Chi, National Honor Society in Psychology Spring 2008- Present

Dean’s Honors List 2008-2010

Employee of the Year, Chili’s Grill and Bar 2001

**COMPUTER SKILLS**

Microsoft Word, Excel, PowerPoint