RICH ANDREWS

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| OBJECTIVE | | |
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| EXPERIENCE | | |
|  | 1990–1994 Arbor Shoe South Ridge, SC  *National Sales Manager*   * Increased sales from $50 million to $100 million. * Doubled sales per representative from $5 million to $10 million. * Suggested new products that increased earnings by 23%. | |
|  | 1985–1990 Ferguson and Bardwell South Ridge, SC  *District Sales Manager*   * Increased regional sales from $25 million to $350 million. * Managed 250 sales representatives in 10 Western states. * Implemented training course for new recruits — speeding profitability. | |
|  | 1980–1984 Duffy Vineyards South Ridge, SC  *Senior Sales Representative*   * Tripled division revenues for each sales associate. * Expanded sales to include mass market accounts. * Expanded sales team from 50 to 100 representatives. | |
| EDUCATION | | |
|  | 1971–1975 South Ridge State University South Ridge, SC   * B.A., Business Administration and Computer Science. * Graduated *summa cum laude*. | |
| INTERESTS | | |
|  | South Ridge Board of Directors, running, gardening, carpentry, computers. | |
| TIPS | | |
|  | Select text you would like to replace, and type your information. | |

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