**Thomas C. Dahlin**

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**Career Objective:**

Experienced and consummate revenue analyst with an extraordinary record in revenue management, cost cutting, project management, and public relations looking to apply skills in handling challenges of business and building new sources of revenue with Royal Hotel & Resorts.

**Summary of Skills:**

* Experienced in collecting, compiling, interpreting, and analyzing data
* Strong background in accounting and finances, and increasing revenue
* Magnificent organizational, collaborative, and communication skills
* Skilled in analyzing and streamlining account receivables process
* Ability to monitor, identify, and fill gaps in business operations
* Excellent knowledge of legal contracts, arithmetic, and project development
* Superb motivational, interpersonal, and arithmetic skills

**Work Experience:**

Revenue Analyst

Magnum Hotel Group, Sulphur, LA

September 2013 - Present

* Managing finances and accounts of multi-billion dollar hotel group
* Collecting, compiling, processing, and maintaining business data
* Creating and distributing monthly reports to stakeholders
* Planning and preparing monthly and quarterly revenue forecasts
* Assessing accounts receivables and improving collection process
* Resolving billing, cash applications, and reporting issues
* Overseeing on-going expansion project worth $1200,000

Revenue Analyst

Republic Hotel, Sulphur, LA

February 2012 - August 2013

* Analyzed entire business operations and brought down overhead expenses to the tune of $600,000 annually
* Streamlined customer service processes and enhanced customer satisfaction rate by 40%
* Improvised online booking system for hotel's website and increased revenue by 35%
* Researched on types of facilities and services provided by competitors and helped the management in adding the best services
* Evaluated and revised short-term goals and exceeded half-yearly revenue target by $6.5 million
* Monitored and tracked impact of revenue control plans successfully

**Education:**

* Bachelor's Degree in Finance  
  Sulphur University, Sulphur, LA  
  2011

**Reference:**

On request.