**Peter J. Powell**

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**Career Objectives:**

To obtain the position of a business development analyst with “Bright Finance Solutions,” where I can contribute in the growth of business by researching and analyzing market trends.

**Summary of Skills:**

* Excellent knowledge of business procedures and business software
* Strong analytical and problem-solving skills
* Outstanding communication, persuasive, and coordination skills
* Ability to prioritize and handle multiple tasks simultaneously
* Skilled in collecting, compiling, and presenting business data
* Strong proficiency in using MS Office suite and Internet

**Work Experience:**

Business Development Analyst

Franklin Financial Inc., Burton, MI

August 2013 - Present

* Studying the dynamics of social, cultural, political and economical environment and identify the development opportunities rising out of it
* Applying knowledge of finance, market, and economics to plan strategies for development of particular product, project, system and business as a whole
* Preparing and presenting detailed development plans for the organization
* Considering suggestions, resolving doubts, and seeking approvals relating to proposed plans
* Identifying inefficient and non-profitable areas of the business process
* Tracking, monitoring, and evaluating performance of the development team

Business Development Analyst

Pacific Manufacturer, Burton, MI

February 2012 - July 2013

* Coordinated with heads of all departments and ensured all the teams are are informed about and worked towards achieving company's goals
* Made use of different research methods, procedures, techniques along with statistical and analytical tools to study market situations and its impact on the organization
* Suggested ways to improve work efficiency, eliminate shortcomings, and overcome the deviation from the set plans
* Coordinated with the quality assurance team and ensured they maintain quality in products
* Trained staff members and helped them adjust with the implemented development strategies
* Acted as a liaison between several departments of the organization.

**Education:**

* Bachelor's Degree in Business Management  
  Burton University, Burton, MI  
  2011

**Reference:**

On request.